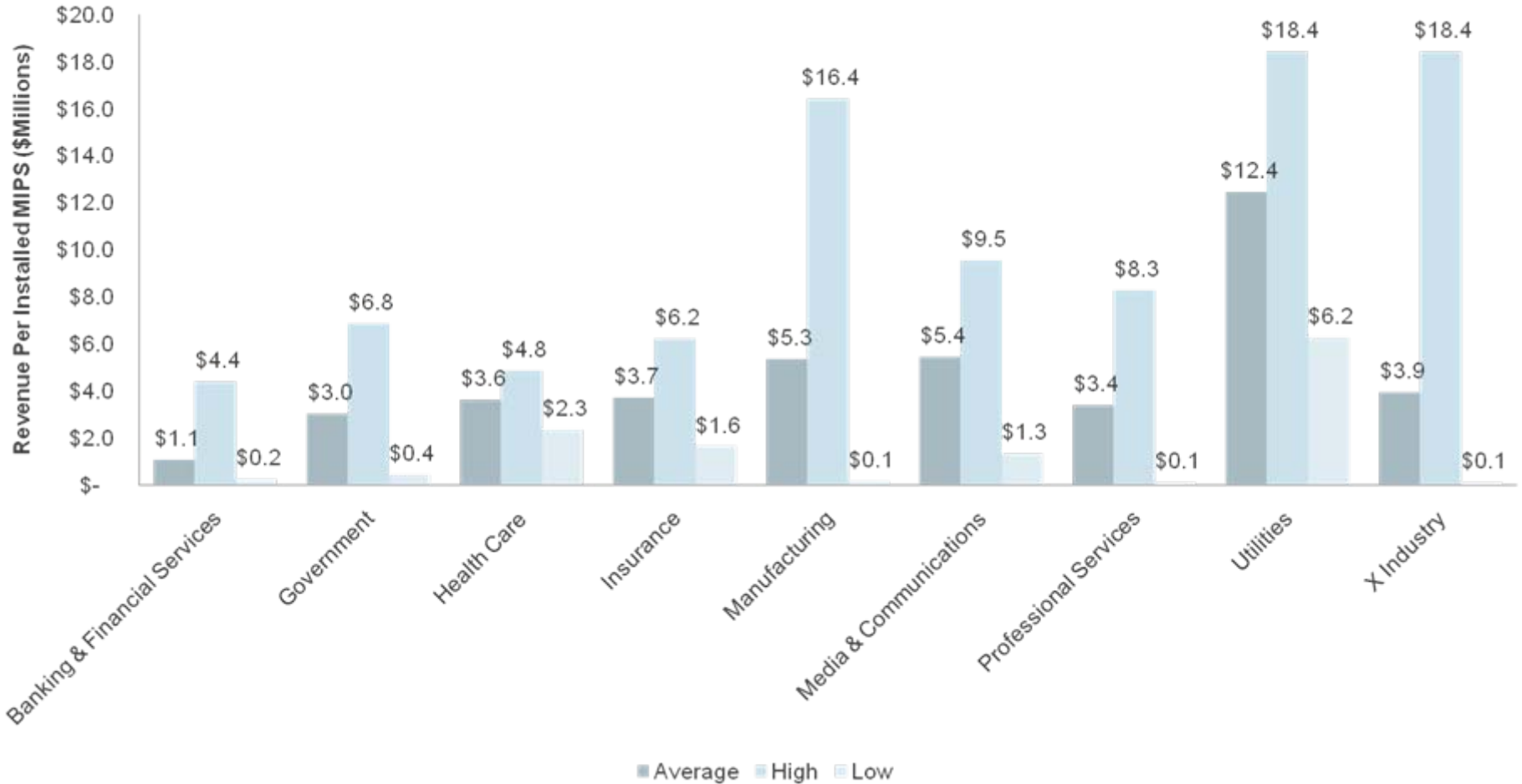


# Business Based Sizing

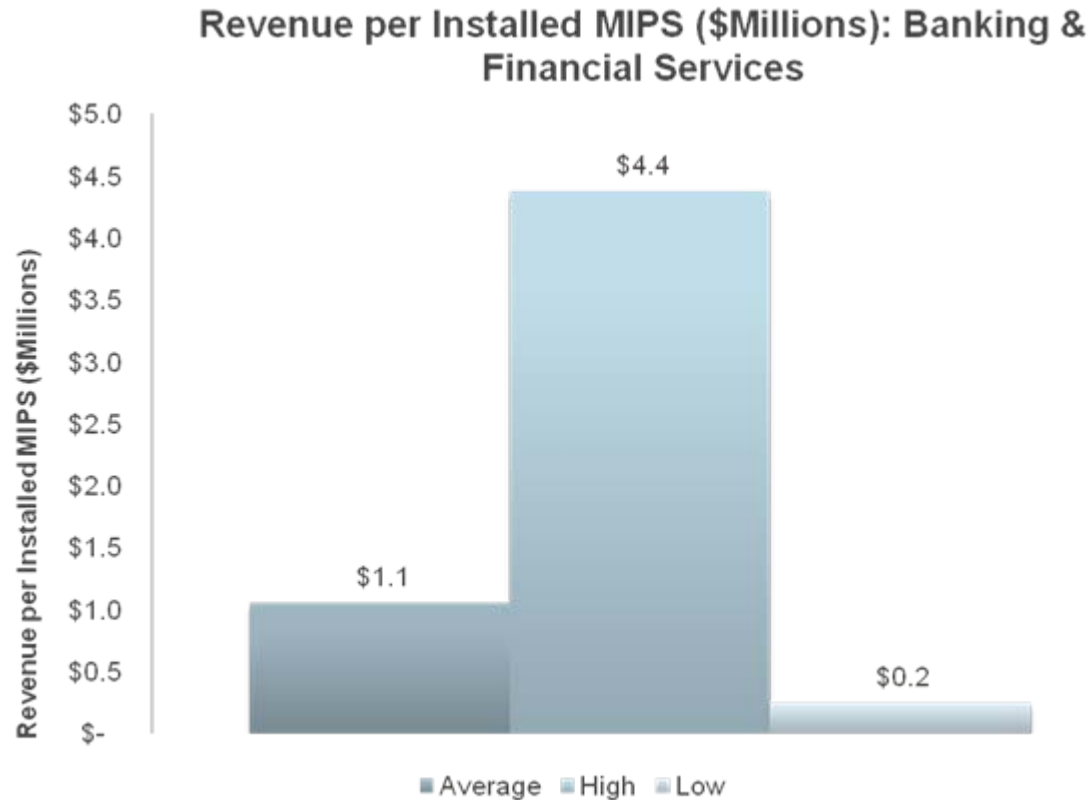
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# Revenue per Installed MIPS By Industry

## Revenue per Installed MIPS by Industry

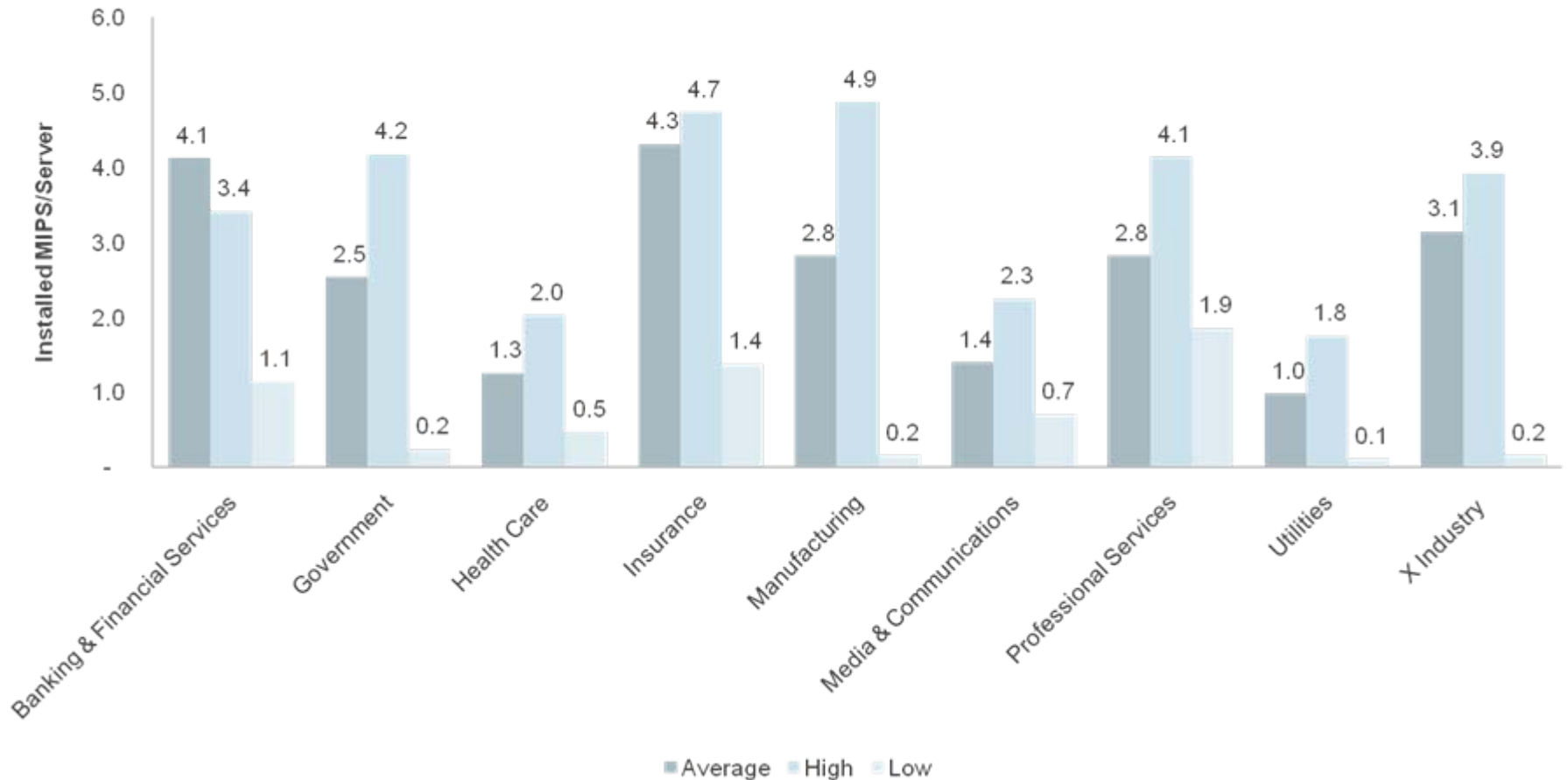


# Revenue per Installed MIPS: Banking & Financial Services

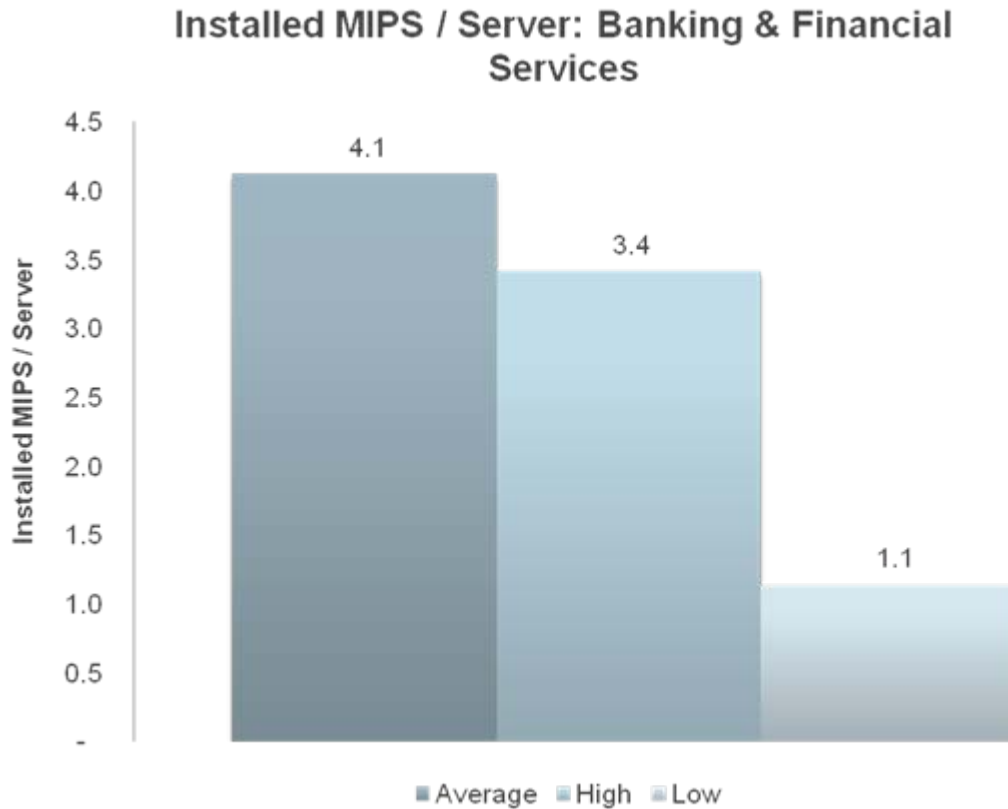


# Installed MIPS per Server by Industry

## Installed MIPS / Server Ratio By Industry



# Installed MIPS per Server: Banking & Financial Services



# Installed MIPS per Server by Region

## Installed MIPS / Server Ratio By Region

