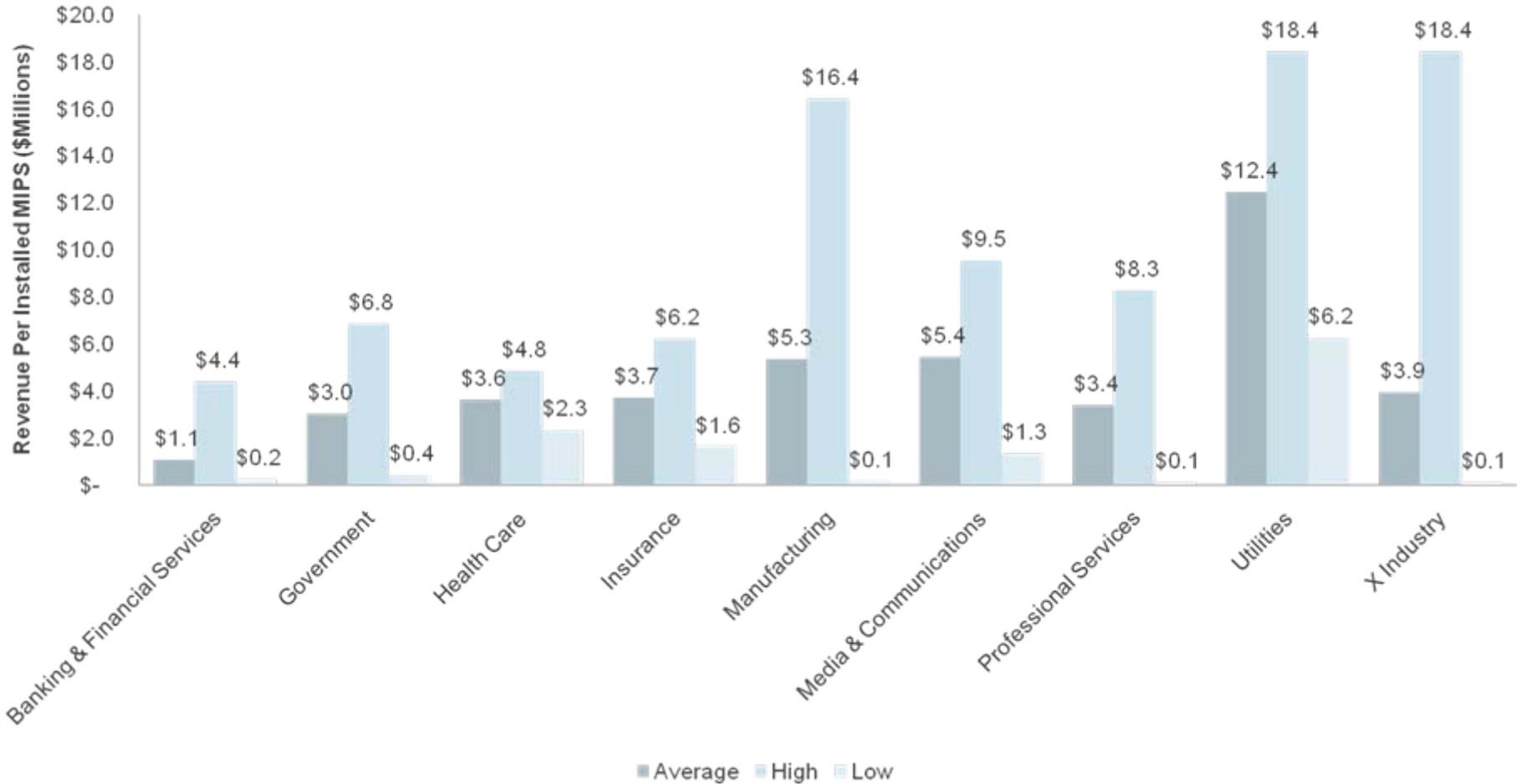


Business Based Sizing

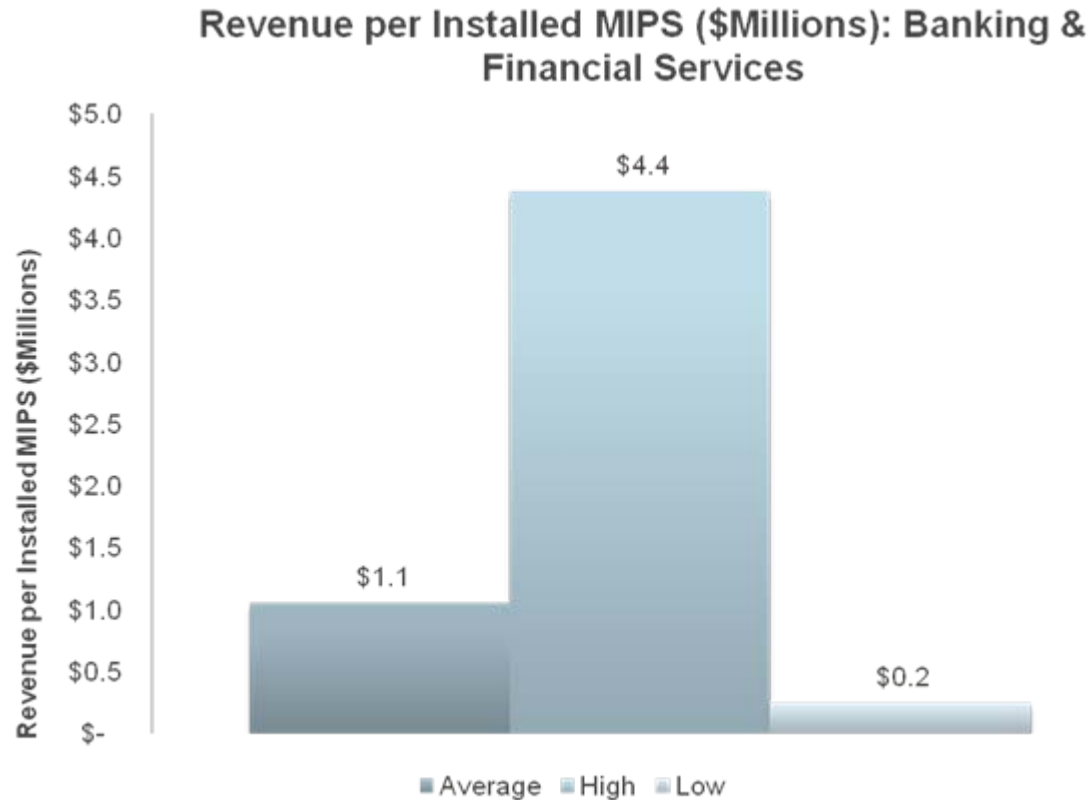
Dr. Howard Rubin
Professor Emeritus Hunter College of CUNY
MIT CISR Research Associate
Gartner Senior Advisor
Howard.rubin@rubinworldwide.com

Revenue per Installed MIPS By Industry

Revenue per Installed MIPS by Industry

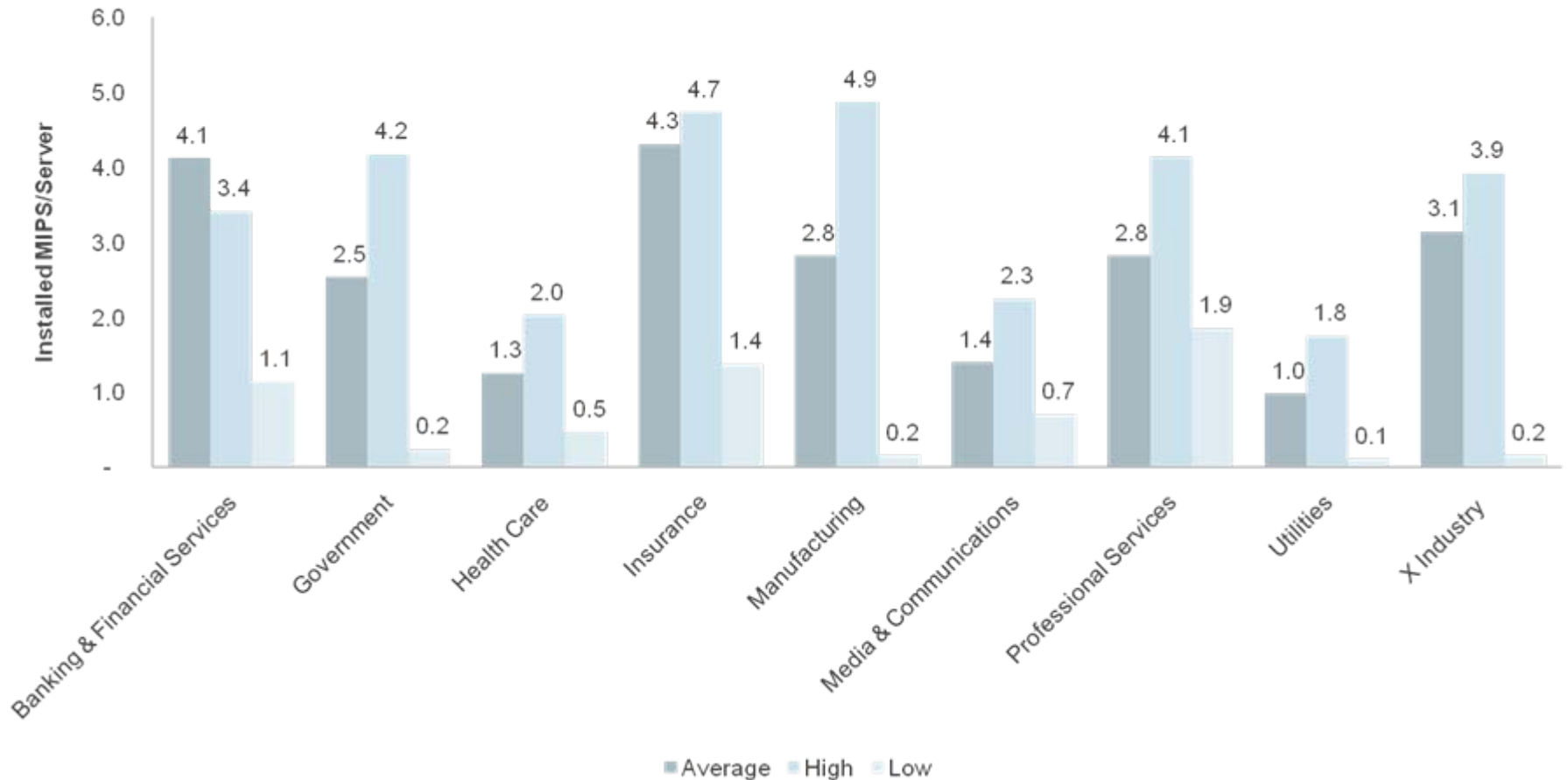


Revenue per Installed MIPS: Banking & Financial Services

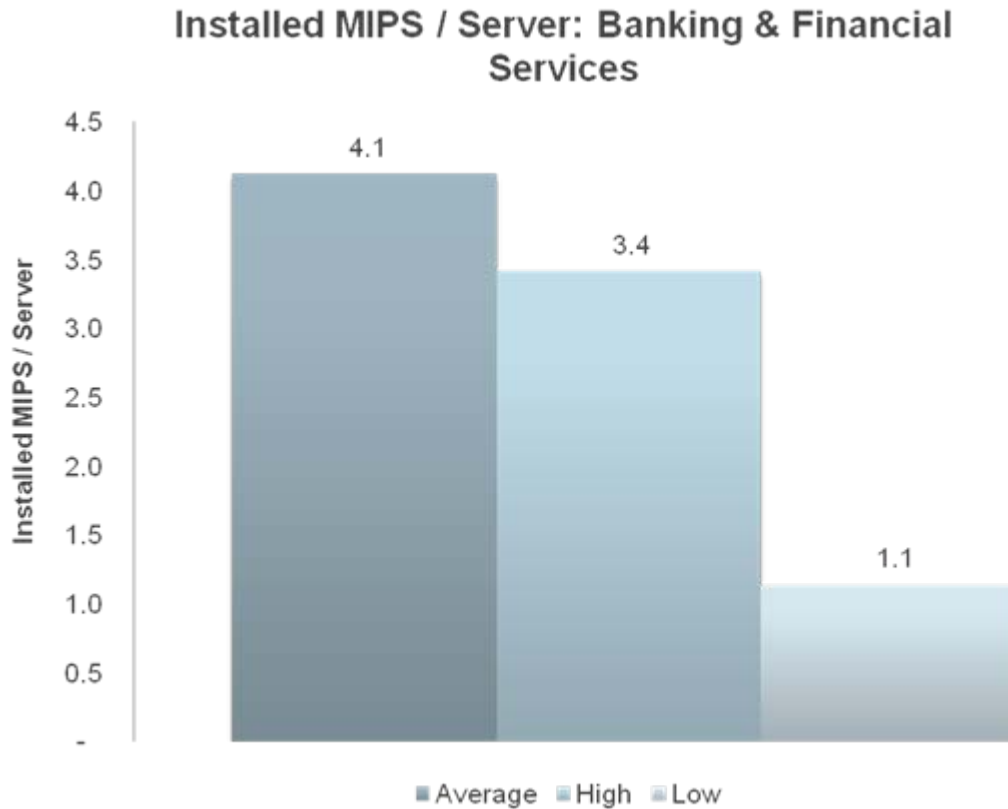


Installed MIPS per Server by Industry

Installed MIPS / Server Ratio By Industry



Installed MIPS per Server: Banking & Financial Services



Installed MIPS per Server by Region

Installed MIPS / Server Ratio By Region

